

Through our architect Reiner Schimminger we put the renovation and extension of our venue out to tender. We had numerous companies provide a submission to carry out the work to our architect's specification.

We were approached by Paul Gabauer from Paul Gabauer Building & Construction Management with a proposal to undergo our job on a construction management basis. This process involved paying the builder an fixed fee for the job and they would in turn manage the whole construction process. Using this option the builder was able to go back to trades and negotiate the best price possible. It also allowed us to specify trades who we felt could deliver us the best result.

Furthermore, as the majority of the work involved centred around a renovation, there was always the uncertainty of what we would discover or change during the building and construction process, and I can assure you that the venue that you see today, is vastly different in many ways from what was proposed.

I am so glad we opted for this open book approach as it has made the whole process so transparent and I am confident that we have been delivered the best possible result as it allowed us to make changes along the way without being financially penalised. This meant that if there was a better way of doing something we did it and we could change the design if we thought there would be a better outcome or gain.

None of this however could have happened unless we had the expertise from both Paul and Joe Gabauer. These guys are fantastic. They looked after our best interests at all times and never cut corners. They have delivered us a first class venue that is well ahead of its time. If you could only see the customer's reactions when they enter the venue, "wow" and "unbelievable" are two words we commonly here when people come for the first time.

Regards,
Matt

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